

S O L V A S A™

Compensation Plan Table Overview

Understanding How Our Plan Can Work for You

The foundation of your Solvasa™ business is a commitment to promoting our products, practices and brand values. From there, it is up to you on how you choose to grow your business.

THE SOLVASA™ COMPENSATION PLAN OFFERS FOUR WAYS TO EARN.

1. RETAIL PROFIT from selling product to Retail Customers and VIP Members.
2. CONNECTOR COMMISSIONS from Connector sales and VIP Member purchases.
3. PERSONAL TEAM COMMISSIONS on sales made by your Personal Team.
4. GENERATION COMMISSIONS on sales made by your extended organization

RETAIL CUSTOMER (RC): A Customer who purchases Solvasa™ from or through a Connector personal website at suggested Retail Price.

VIP MEMBER (VIP): Connectors' Customers who enroll in the VIP Member program. VIP Members cannot sell products, enroll other customers, or earn commissions.

CONNECTOR (C): A Solvasa™ sales representative who is eligible to purchase items at a wholesale price, sell products to Retail Customers for a profit, enroll VIP Members, enroll other Connectors on to their team and participate in the Solvasa™ programs and Compensation Plan. Operating in compliance with Solvasa™ Policies and Procedures.

ADVANCED CONNECTOR (AC): The first promotion RANK an Active Connector may achieve. Requires a monthly minimum of 75 in Personal Volume (PV) either by attaining retail sales or ordering personal products for consumption.

ADVANCED CONNECTOR – ELITE INFLUENCER: Leadership Ranks within the Compensation Plan.

PERSONAL TEAM: All personal VIP Members, Connectors, their Retail Customers and VIP Members in your Downline up to and including the Personal Volume of first-generation Lead Connectors.

1. Retail Profit

As a Solvasa™ Connector, regardless of title, you can earn retail profit on purchases made by your Retail Customers and VIP Members. The difference between the wholesale and retail price of a product that is paid to the Connector who sells products to Retail Customers and VIP Members. You need to only be an Active Connector to earn Retail Profit.

2. Connector Commissions

The monetary compensation paid based on qualified Commissionable Volume (CV) associated with product sales.

ADVANCED CONNECTOR (AC)

As an Advanced Connector (AC), you are eligible to earn Connector Commissions. You simply need to acquire a minimum of 75 Personal Volume (PV) for your Connector Account each Commission Period.

As an Advanced Connector, the ways you can earn include:

- 1 Retail Profit: From your Retail Customers and VIP Members.
- 2 Connector Commissions: 10% L1 and 8% L2

3. Personal Team Commissions

LEAD CONNECTOR (LC)

As an Advanced Connector, your next target is to qualify as a Lead Connector (LC) by achieving a minimum of 750 Personally Sponsored Volume (PSV) in a Commission Period. PSV is the qualifying volume generated by the VIP Members whom you personally enroll in the VIP Member Program and Connectors whom you personally sponsor, including their Personal Volume (PV) from Retail Customers.

As an LC, three ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).
- 3 Personal Team Commissions: 6% Commission on the CV generated by all the Connectors and VIP Members in your Personal Team.

4. Generation Commissions

RANK ADVANCING TO SOLVASA™ AMBASSADOR

Your next target is to achieve Solvasa™ Ambassador by achieving a minimum of 75 PV and 1000 Personally Sponsored Volume (PSV) and support the promotion of one Connector in any leg to LC status through product sales, that Connector's Personal Team Volume moves out of your Personal Team to your Generation 1. This process will promote you to a Solvasa™ Ambassador Connector (SA).

As a SA, four ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).
- 3 Personal Team Commissions: 6% Commission on the CV generated by your Personal Team.
- 4 Generation Commissions: 5% Generation 1 CV.

RANK ADVANCING TO SOLVASA™ PREMIER AMBASSADOR

When you maintain your Solvasa™ Ambassador status and support the promotion of a second Connector achieving LC (each LC in two separate legs, through product sales, in the same commissionable month) you will promote yourself to a Solvasa™ Premier Ambassador (PA).

As a Solvasa™ Premier Ambassador, four ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).
- 3 Personal Team Commissions: 6% Commission on the CV generated your Personal Team.
- 4 Generation Commissions: 5% Generation 1 and 4% on Generation 2 CV.

RANK ADVANCING TO SOLVASA™ INFLUENCER

When you maintain your Premier Ambassador status, support the promotion of a third Connector achieving LC (each LC in separate legs, through product sales, in the same commissionable month), and your organization volume is a min. of \$25k (max OV from 1 leg 40%) you will promote yourself to a Solvasa™ Influencer (SI).

As an SI, four ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).
- 3 Personal Team Commissions: 6% Commission on the CV generated by your Personal Team.
- 4 Generation Commissions: 5% Generation 1, 4% Generation 2 and 3% Generation 3 CV.

RANK ADVANCING TO SOLVASA™ PREMIER INFLUENCER

When you maintain your Solvasa™ Influencer status, support the promotion of a fourth Connector achieving LC (each LC in separate legs, through product sales, in the same commissionable month), and your organization volume is a min of \$50k (max OV from 1 leg 40%) you will promote yourself to a Solvasa™ Premier Influencer (SPI).

As an SPI, four ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).

- 3 Personal Team Commissions: 6% Commission on the CV generated by your Personal Team.
- 4 Generation Commissions: 5% Generation 1, 4% Generation 2, 3% Generation 3, 2% on Generation 4 CV.

RANK ADVANCING TO SOLVASA™ ELITE INFLUENCER

When you maintain your Premier Influencer status, support the promotion of a fifth Connector achieving LC (each LC in separate legs, through product sales, in the same commissionable month), and your organization volume min of \$100k (max OV from 1 leg 40%) you will promote yourself to a Solvasa™ Elite Influencer (SEI).

As an SEI, four ways you can earn include:

- 1 Retail Profit: From Retail Customers and your VIP Members.
- 2 Connector Commissions: 10% Commission of all Level 1 and 8% of all Level 2 Commissionable Volume (CV).
- 3 Personal Team Commissions: 6% Commission on the CV generated by all the Connectors and VIP Members in your Personal Team.
- 4 Generation Commissions: 5% Generation 1, 4% Generation 2, 3% Generation 3, 2% on Generation 4 and 1% on Generation 5 CV.

*Solvasa™ does not guarantee that Connectors participating in the business opportunity described in this brochure will generate any income. As with any business, each Connector's results may vary, and will be based on, among other factors, such Connector's individual capacity, business experience, expertise and motivation. Prospective Connectors are encouraged to perform their own due diligence prior to making any decision to participate.

